

Message Text

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PAGE 01 STATE 128266
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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FM SECSTATE WASHDC
TO AMEMBASSY MANAMA
INFO AMEMBASSY JIDDA
AMCONSUL DHAHRAN

UNCLAS STATE 128266

E.O. 11652:N/A

TAGS: BEXP, BA, SA

SUBJECT:GENERAL ELECTRIC MEDICAL SYSTEMS DIVISION AND GOB
MINISTRY OF HEALTH TENDER: BOYCOTT PROVISIONS

REF: (A) MANAMA 1166; (B) MANAMA 1105

1. COMMERCE CONTACTED JANINE BARRE OF GE MAY 27 RE MATTER
RAISED REF (B). GE DECLINED INITIAL OPPORTUNITY TO RESPOND
TO TENDER BECAUSE OF BOYCOTT CONDITIONS. FOLLOWING BOY-
COTT CONDITIONS WERE INCLUDED IN TENDER DOCUMENTS: (1)
TENDERERS WILL BE DEEMED FAMILIAR WITH LAWS FOR TIME BEING
IN FORCE IN BAHRAIN, INCLUDING THOSE RELATING TO ANTI-
ISRAEL BOYCOTT; (2) DOCUMENTS REQUIRED BY ISRAEL BOYCOTT
OFFICE MUST BE PRESENTED TO OBTAIN PAYMENT; AND (3) CON-
TRACTOR SHALL BE BOUND STRICTLY TO COMPLY WITH RULES,
REGULATIONS, AND LAWS IN FORCE IN BAHRAIN RELATING TO THE
BOYCOTT OF ISRAEL.

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2. GE'S NEGATIVE RESPONSE TO SUBSEQUENT APPROACH BY AL-
MAHMEED DID NOT REFLECT OBJECTION TO EXECUTING POSITIVE
CERTIFICATE OF ORIGIN BUT UNWILLINGNESS TO PROCEED ON
ASSURANCE OF PRIVATE BAHRAINI BUSINESSMAN THAT HE
COULD MANAGE THE OTHER BOYCOTT CONDITIONS WITH THE GOB.
GE REQUIRES ASSURANCE FROM GOB THAT POSITIVE CERTIFICATE
OF ORIGIN IS ACCEPTABLE AND OTHER BOYCOTT CONDITIONS DO

NOT ATTACH TO REQUEST FOR QUOTATION.

3. REQUEST EMBASSY MANAMA DETERMINE WHETHER MINISTRY OF HEALTH AGREEABLE TO ISSUANCE TO GE OF NEW PURCHASE ORDER OR AMENDED TENDER DOCUMENT OMITTING BOYCOTT CONDITIONS. SUCH APPROACH WOULD APPEAR FEASIBLE IF AL-MAHMEED CORRECT IN HIS ASSERTION (PER REF (B)) THAT POSITIVE CERTIFICATE OF ORIGIN IS ALL THAT IS REQUIRED. GE INDICATES IT WOULD CONSIDER QUOTING IN THIS CIRCUMSTANCE.

4. GE ALSO WILLING CONSIDER OCCASIONAL VISITS TO BAHRAIN BY ENGINEER FROM SAUDI TEAM BUT EXPRESSED SOME CONCERN ABOUT POSSIBLE VISA PROBLEMS IN EXITING AND RE-ENTERING SAUDI ARABIA. APPRECIATE ANY GUIDANCE INFO POSTS CAN PROVIDE ON MANAGING THIS PROBLEM. VANCE

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
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